



HOW WE QUOTE

One of the biggest questions people ask before moving is, “How much will my move actually cost?” The answer depends on how your moving company prepares its estimate.

Many moving companies charge by the hour. They quote using a Non-Binding Quote (AKA Non-Binding Estimate). While that may seem straightforward, you can't know the final cost until the truck is unloaded. If you hit unexpected delays, your final bill keeps growing.

But there's a better way: the **Binding Quote**.

BINDING VS. NON-BINDING QUOTES

A non-binding estimate is exactly what it sounds like – an estimate. The final price can change based on how many hours the move takes or other variables.

A binding quote is different. After learning about your move, we provide one total price before moving day begins. That's the price you can plan around.

WHY WE USE BINDING QUOTES

We don't believe you should spend moving day watching the clock or worrying about every extra minute. We stand behind the price we quoted.

RISKS OF NON-BINDING QUOTES

- Hourly pricing can create unnecessary uncertainty.
- Your final cost may be higher than expected.
- Unexpected delays can quickly increase your bill.
- Moving day becomes stressful.
- Many customers feel pressured to hurry the movers or skip important steps because every minute costs money.
- Budgeting becomes difficult.
- Without a guaranteed price, it's hard to know exactly what your move will cost until it's over.

THE SOUTHEAST MOVING & STORAGE DIFFERENCE

- One clear price before moving day
- No watching the clock
- No surprise hourly charges
- Confidence in your moving budget
- A team focused on doing the job right, not rushing through it

Moving is stressful enough. Your quote shouldn't add to it.

CALL OR VISIT SOUTHEAST MOVING & STORAGE TODAY!

To schedule your free on-site consultation or learn more about our services.

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 **SOUTHEAST**
MOVING & STORAGE